

Stoett Industries Showroom Display Program

Stoett Industries is pleased to offer our Dealers a Showroom Display Program to assist in the purchase of a display for customers to see and feel our products. The following are the rules and guidelines to receive proper reimbursement for a showroom display.

Eligibility

In order for the unit purchased to be considered a showroom display, one of the following criteria must be met. Limit is one unit per product line. Additional display units can be purchased for an additional 15% off the normal dealer discount.

- Unit is installed on a show house or in a showroom
- Unit is able to be viewed by the public at any time
- Unit is installed on a model home
- Unit is installed in a subdealer's showroom
- Unit is installed on a home in a Parade of Homes
- Unit is used as a part of a trade show display

Reimbursement

Stoett will reimburse 100% of your showroom display up to the limits listed below by product line. The limits set below can include a full size unit as well as any options for that product line. The dealer is responsible for any applicable freight charges.

Panorama – up to \$1600

PanoramaLite – up to \$500

StowAway – up to \$250

How To Be Reimbursed

A showroom display can be purchased at any time and will include an additional 15% off the normal dealer discount. There are two ways in order for the dealer to be reimbursed for a showroom display. If the dealer has already purchased 10 additional units for that product line, the dealer will receive an additional 85% discount based on the limitations outlined above. If the dealer has not reached 10 additional units, the dealer will be responsible to pay the remaining 85%. Once the dealer has sold 10 additional units, the remaining 85% of the invoice less freight will be credited to the dealer's account. For a StowAway French door unit, each canister is considered a unit. Account must be current before credit(s) will be issued.

Stoett Rights Reserved

Stoett Industries reserves the right to change or discontinue this program at any time without prior notice. Stoett may make exceptions to this policy on a case-by-case basis and this will not obligate Stoett to make any similar exceptions in the future.